Scaling Network Lead Entities Grantee Profile
Network Name: MAC Incorporated

MAC INCORPORATED
A TPS Company

Grant Goal:
MAC Inc. will serve as a Network Lead Entity (NLE) in making the linkages between clinical and community-based services to improve the lives of Marylanders. The goal is to standardize social determinants of health (SDoH) screenings across the aging network, including nonprofit community organizations, primary care providers and hospitals, and align these services for referrals and reimbursement through Maryland's Total Cost of Care Model (TCoC).

Grant Partners:
- Maryland Department of Aging
- MD Department of Health
- Chesapeake Regional Information System for Patients (CRISP)
- Johns Hopkins School of Medicine Division of Geriatric Medicine and Gerontology
- Frederick Health
- Tidal Health
- Anne Arundel County Department on Aging
- Cecil County Department of Community Services
- Queen Anne's County Department of Community Services
- The Prince Georges County Department of Family Services
- Upper Shore Aging, Inc.
- Washington County Commission on Aging, Inc.
- Asian American Center of Frederick
- Asian Indians for Community Service, Inc. (AICS)
- Chinese Culture and Community Service, Inc.
- Esperanza Center
- Keswick Multicare Center

Target Population:
Older Adults and people with disabilities, diverse consumers, hard-to-reach minorities

Award:
$291,223

Grant Objectives:
1) Strengthen pathways for referrals to screen and track older adults and individuals with disabilities for risk of food insecurity, social isolation, and/or benefit from referral to evidence-based self-management and falls programs
2) Encourage physicians and hospitals with patients who could benefit from these services to connect with community providers
3) Collaborate with the Center service providers to track changes in health status and healthcare cost reduction via CRISP
4) Work to increase data-sharing of outcomes across clinical, nonclinical system through CRISP.

Grant Summary:
MAC Inc. plans to use this grant to continue to coordinate activities with efforts already underway by the MD Department of Aging State Plan to develop integrated statewide systems to support access to and sustainability for billing. Their efforts will promote a continuum of care between clinical and community providers to holistically address SDoH needs and use CRISP to show return on investment and bidirectional data sharing.

The Maryland Living Well Center of Excellence (LWCE) previously began piloting SDoH screening in conjunction with evidence-based programs (EBPs). Individuals with SDoH needs are referred to Maryland Access Point entities, the state's No Wrong Door System, Information and Referral System via Area Agencies on Aging (AAAs) to match them with services. This grant will allow them to continue to integrate a stateawide system to support access, sustainability of, and participation in EBPs, implement standard screening for SDoH needs, establish a multi-cultural aging network, work with 3 MD hospitlas and the MD Primary Car Program to document ROI and improved quality of life, and leverage existing contracts and transition to direct reimbursement models to lead to sustainable funding streams. MAC Inc. understands that creating policy and practice opportunities that are the first steps toward sustainability beyond the funding period. With MDoA, LWCE will coordinate strategic planning and oversee network performance across organizations through the Network Reimbursement Learning Collaborative. Together work will be done with the AAAS and nonprofits to implement a system of accountability and quality improvement at all levels.

Planned Activities for NLE enhancement will focus on:
- ☒ **Leadership**
- ☒ **Finance**
- ☒ **Business Development**
- ☒ **Network Development and Support**
- ☒ **Network Administration**

Grant Contact:
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ACL Administration for Community Living

NO WRONG DOOR